

**BEST
PEOPLE
MOVERS**



7

SPECIALISING IN LUXURY IMPORTED VEHICLES

**SEVEN STEPS
TO A SUCCESSFUL
IMPORT**

STEP 1

RESEARCH YOUR DEALER

Research each dealer's history, background and customer feedback. A good place to start is social media, online forums and Google reviews. Rather than relying solely on the dealer's own website you may find Google reviews to be more genuine, independent and uncensored.

Choose one company for the total import process – purchase, importation, freight, compliance, registration and delivery. It is crucial to have one dealership responsible for vehicle quality and importation service.

TOP TIP: JOIN FACEBOOK E51
NISSAN ELGRAND OWNERS GROUP
WITH OVER 2,500 MEMBERS
AUSTRALIA WIDE.

STEP 2

KNOW YOUR TIMEFRAME

Discuss your time-frame needs with your dealer. If necessary, indicate the date you *must* have delivery of your vehicle. It takes 6 to 8 weeks on average to deliver and prepare a vehicle for sale AFTER it is purchased in Japan. Keep this timing in mind when choosing your delivery date.

CONTINUED....

Natalia Trofimenko

OWNER / DIRECTOR

0403 055 529

BY APPOINTMENT

Unit 37, 398 The Boulevard, Kirrawee NSW 2232

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STEP 4

CREATE A LIST OF 'MUST HAVE' OPTIONS

Give your dealer a very detailed wish-list that includes year, mileage, color, fabric, desired options and must-have options. Don't forget to mention non-smoking condition or anything else you might feel particular about. Be prepared to compromise on the options as it may be impossible to find the exact match.

WRITE YOUR LIST OF MUST HAVE OPTIONS HERE:

Leather Interior

Reverse Camera

AWD on-demand

Cruise Control

Smart Key-less Entry

CONTINUED....

TOP TIP: AN ELECTRIC HOIST CHAIR OPTION IS HANDY FOR YOUR SPECIAL PASSENGERS WITH LIMITED MOBILITY.

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STEP 5

KNOW HOW TO READ AN EXPORT CERTIFICATE

Request the original Export Certificate ('Dereg. Paper') to be included in your car's paperwork. If you have no original – no deal. You need to know how to read the Certificate in order to confirm your car's mileage. Please contact us – we are happy to explain your Export Certificate in a private, one on one consultation by phone or Skype or come and visit us.

STEP 6

PAY SMART

Leave a deposit, which is FULLY refundable – just in case problems arise with the vehicle or time frame. Agree on a third party pre-purchase mechanical inspection. Make sure both parties sign a contract. Pay in full only after your vehicle arrives and independent inspection confirms it is roadworthy and presentable.

CONTINUED....

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STEP 7

BE AVAILABLE

During the vehicle search time period, check your emails and phone regularly to make sure you can reply to your dealer with timely feedback. Cars move through the auctions very quickly and you don't want to miss out.

When all the Seven Steps are sorted, you can rest and let others do the job for you!

REACH OUT FOR A COMPLIMENTARY CONSULTATION

"Understanding Export Certificates" – so you can easily verify mileage of any Japanese import (like a pro).

Call Natalia: 0403 055 529

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